



## 2015 International Advanced Distributor Training

You are cordially invited to The Lincoln Electric Corporate Headquarters to attend our 2015 International Advanced Distributor Training on September 14th – September 25th, 2015.

### You will learn:

- ▶ New technologies including:
  - Flexible technology for high efficiency and low power consumption, Waveform Control Technology®, Digital Communication, performance monitoring solutions and more
- ▶ New welding processes including:
  - Rapid X™, Rapid Z™, Rapid Arc®, Precision Pulse, Pulse-on-Pulse®, STT®, AC/DC Subarc, Power Mode®, Total s2f®
- ▶ New power sources:
  - The latest Hi-Tech Power Wave® C300, S350, and S500 with Production Monitoring, Power Wave® AC/DC 1000® SD with new Cruiser® Tractor, Flextec™ 450, 500P and 650, new wire feeders, Vantage® family engine drives, and more
- ▶ New welding consumables for structural, power generation, pipe and nuclear industry
- ▶ New cutting systems – CNC and robotic
- ▶ New Orbital TIG and MIG welding systems
- ▶ How to utilize this new technology to reduce your customer's manufacturing costs and maximize their profits
- ▶ Automation Hands-on – New robotic welding systems, new portable CNC cutting systems and Torchmate® plasma cutting systems, new pipecutting solutions, seam tracking systems, orbital welding systems, fume extraction systems and more
- ▶ New training solutions – Be one of the first to experience Lincoln Electric's new VRTEX® 360 and VRTEX® Mobile Virtual Reality Welding Training Systems
- ▶ Learn what it takes to set-up a new weld training school and how Lincoln Electric can help

***Don't Wait! Reserve Your Spot Today!  
Class Size Is Limited And Fills Up Quickly!***

more information on back >>>

**LINCOLN**  
**ELECTRIC**

**You will have an opportunity to:**

- ▶ Weld with new machines and test their features
- ▶ Experience manufacturing of products that you sell by visiting Lincoln Electric Machine, Consumable and Automation Divisions
- ▶ Work in the Corporate Distributor Training Labs and State of the Art Welding School
- ▶ Tour Lincoln Electric's New Multimillion Dollar Research and Development Facility to witness how products are designed and tested

**You will experience:**

- ▶ Great time/social activities
- ▶ Make new friends who share common interests
- ▶ Exchange experiences with other customers

**Who should attend?**

- ▶ Distributor and Lincoln Personnel who have at least 2 years of welding experience – or have successfully passed the International Basic Training or equivalent

**Why should you attend?**

- ▶ To learn about the latest Lincoln Electric innovations in the arc welding and cutting industry
- ▶ To improve your ability in the selection and application of arc welding and cutting process using the latest technologies.
- ▶ Learn to "Add Value" to your sales effort while providing "Value Added" technical support to your customers.

**FOR RESERVATIONS CONTACT:**

**Dajana Talan, International Sales Department**

Telephone: (216) 383-2673

Fax: (216) 486-1363

Email: [Dajana\\_Talan@lincolnelectric.com](mailto:Dajana_Talan@lincolnelectric.com)

cc: [Charles\\_Cross@lincolnelectric.com](mailto:Charles_Cross@lincolnelectric.com)



## 2015 International Advanced Training Details (in Cleveland, OH, USA)

- ▶ Held at our World Engineering Technology Center in Cleveland, Ohio, USA, this program offers a combination of hands-on welding training and technical classroom discussions with each major welding process. Technical assignments will be given to each attendee which will require evening study.
- ▶ Course hours are from 8:00 AM to 5:00 PM Monday through Friday.
- ▶ Course is offered in **ENGLISH LANGUAGE** only.
- ▶ All of the attendees will be housed in the same hotel, thus facilitating individual and group discussions about personal welding experiences, application knowledge and problem solving techniques that have been successfully used by others.
- ▶ Attendees who graduate from the program will be refreshed with new ideas, increased technical knowledge and problem solving skills that will improve quality, productivity and reduce welding costs.

### REGISTRATION AND EXPENSES

- ▶ **Reservations**  
Complete the reservation form on the attached page and return to us **NOW**. Class size is limited.
- ▶ **Cost**
  - On a complimentary basis, Lincoln Electric provides daily lunch, daily transportation to and from the hotel and a graduation dinner.
  - Transportation to and from Cleveland Hopkins International Airport, hotel accommodations, dinners, (except for the graduation dinner), and personal expenses are the responsibility of the attendee.
  - Estimated hotel and food costs: \$85 – \$125.00 per day based on a single room occupancy.
- ▶ **Hotel Reservations**
  - Hotel reservations will be made by Lincoln. Location and contact information will be advised to attendee in confirmation letter.
  - Hotel transportation will be provided each day to and from Lincoln headquarters. Pick-up is at 7:30 a.m. daily at the hotel and 5:00 PM pick-up at Lincoln for return to the hotel.
  - Room reservations will be made so that the program attendees can stay together at a close hotel. If two individuals from the same company wish to share a hotel room, they should note that on the registration form.
- ▶ **Clothing**
  - Work clothes, proper **steel-toed safety shoes** and safety glasses with side shields are required for the training program. Clothing and safety shoes can be purchased in Cleveland. Safety glasses can be provided by Lincoln.
- ▶ **Cancellations**
  - In case of cancellation, Lincoln Electric International Sales must be notified at least two weeks prior to the start of the program.

**SMOKING IS NOT PERMITTED ON LINCOLN ELECTRIC COMPANY PREMISES**

## Registration Form For 2015 International Advanced Distributor Training Program

**Name of Program and Dates:** .....

List additional topics that you would like to see covered in the program: .....

.....

### DISTRIBUTOR/CUSTOMER:

Name: ..... Country: .....

Contact Person: .....

### PARTICIPANT:

Family Name: .....

First Name and other Names: .....

Distributor or Company Name: .....

Address: .....

City, Country: .....

Phone No: ..... Fax No: ..... Email address: .....

Length of employment with them: ..... Position held: .....

Degrees: .....

Welding experience: .....

Languages: .....

Invitation for Visa Required? Yes ..... No ..... If yes, made out to whom? .....

### In addition to the above, answers to the following questions are REQUIRED if you need an invitation for a VISA:

Nationality: ..... Country of Origin: .....

Married: Yes ..... No ..... Number of Children: .....

City you reside in: ..... Own Home: Yes ..... No .....

U.S. Consulate or Embassy – What city? .....

Have you ever applied or received a visa? .....

*When completed, please email this form to: [Dajana\\_Talan@lincolnelectric.com](mailto:Dajana_Talan@lincolnelectric.com)*